

**Meeting Date:** April 7, 2025  
**Department:** Engineering and Public Works  
**Report No.:** EPW-2025-17  
**Submitted by:** Mark Ortiz, Director of Engineering and Public Works  
**Approved by:** Rob Browning, Chief Administrative Officer  
**SUBJECT:** **Sidewalk Tractor and Flail Mower Attachment Award**

---

**RECOMMENDATION: THAT: Report EPW-2025-17 “Sidewalk Tractor and Flail Mower Attachment Award” be received for information, and further;**

**THAT: Council award the purchase of a Trackless MT7 Tractor for \$197,107.88 plus HST to Work Equipment Ltd., and further;**

**THAT: Council award the purchase of a Front Flail Mower attachment for \$12,298.63.**

## **BACKGROUND:**

The Public Works department maintains a fleet of equipment used to deliver the services of the department. The fleet currently includes 4 sidewalk tractors with various attachments to complete tasks throughout the municipality. These tractors are currently used for:

- Sidewalk snow removal
- Sand and Salt application for sidewalk winter maintenance (snow & ice control)
- Grass cutting
- Stump grinding

Trackless Vehicles Ltd. is a Courtland, Ontario based manufacturer of specialty tractors for municipal public works departments. The Sidewalk Tractor is a familiar piece of equipment and is required to ensure seamless integration and use by Public Works operators. The municipality owns a number of attachments compatible with Trackless equipment including:

- 4 V-Plows
- 4 Sanders
- 1 Reversible Plow
- 1 Arm Mower
- 1 Stump Grinder

- 2 Lawn Mowers – Flail & Rotary
- 1 Concrete Cold Planer

## COMMENTS:

The proposed Trackless MT7 Tractor will replace a 2009 Trackless Tractor including 1 V-Plow and 1 Sander. The Public Works department will continue to have four (4) units total. This is important to ensure a backup unit is available, especially during winter months when the sidewalk tractors are maintaining sidewalks.

Below is a photo of a Trackless MT7 Tractor the Public Works department received in 2024.



To enhance the sidewalk plowing in the Downtown Core, a 5-position Folding V-Plow is included in the price identified in the recommendation section of this report. The 5-Position Folding V-Plow allows the Municipality to build flexibility into its sidewalk maintenance program by offering the ability to choose between the simplicity of a straight blade, the maneuverability of a scoop plow or any configuration in between. If operators are plowing close to a wall or obstruction, which is often in the Downtown Core, they will have the ability to switch to an angle plow to provide a cleaner maintenance job.

### Front Flail Mower

The 74" Trackless Front Flail Mower attachment allows staff to cut heavier grass, weeds, scrub, and light brush where a standard rotary lawn mower cannot cope. An enclosed mower housing and rubber safety skirt keep the cut grass, mulch, and other debris within the cutting chamber, allowing for safe mowing near roads, parks, and other busy or populated areas.

Below is a picture of the 74" Trackless Front Flail Mower:



Staff requested Work Equipment Ltd. to provide Sourcewell pricing for the Trackless MT7 Tractor and Front Flail Mower.

### **Co-operative Purchasing**

Section 16 of the Purchasing Policy states the following:

1. The Municipality may participate with other government agencies or public authorities in co-operative purchasing when it is in the best interest of the Municipality.
2. The decision to participate in co-operative purchasing will be made by the Director in concurrence with the Treasurer.
3. The policies of the government agency or public authority calling the cooperative bid are to be the accepted policies for the bid. The Municipality will not be held responsible for any policies regarding cooperative purchasing unless the policies used are its own.

In accordance with Section 16 of the Municipality's Purchasing Policy, Staff obtained a quotation through Sourcewell Pricing from Work Equipment Ltd. for a Trackless MT7 Tractor that includes all

the required features for the Public Works department and provides a familiar piece of equipment for operating and maintenance purposes.

Sourcewell Pricing, is a co-operative purchasing program that manages solicitation of bidders for government agencies. This purchasing program has special negotiated rates that municipalities can use for the purchase of equipment from specific suppliers.

Co-operative purchasing is procurement conducted by, or on behalf of, one or more Public Procurement Units. Sourcewell's analysts streamline the procurement process by developing RFPs and IFBs for national, competitive solicitations that meet or exceed local requirements. The rigorous process is continually refined to best meet the needs of participating agencies and allows municipalities to offer exceptional products from nationally acclaimed suppliers.

Sourcewell pricing allows Staff to save time and money by purchasing from the ready-to-use, competitively solicited contracts. Sourcewell pricing is a common purchasing process now used by other municipalities.

### **Made-In-Canada**

Trackless Vehicles Ltd. is a Courtland, Ontario based manufacturer of specialty tractors for municipal public works departments. Procurement of locally-made products supports local communities and economic growth.

### **CONSULTATION:**

- Public Works Manager
- Treasurer

### **FINANCIAL IMPLICATIONS:**

The Sidewalk Tractor was budgeted for in the 2025 fleet capital budget for \$200,000.

The Tractor Flail Mower attachment was budgeted for in the 2025 fleet capital budget for \$15,000.

Both items are under budget.

### **ALTERNATIVE(S) TO THE RECOMMENDATION:**

1. Council to provide alternate direction.

### **STRATEGIC PLAN ALIGNMENT:**

This matter is in accord with the following strategic priorities:

- **Customer Service:** The municipality offers seamless, responsive service and an exceptional experience for every customer.
- **Growth Management:** Strathroy-Caradoc will be an inclusive community where growth is managed to accommodate a range of needs and optimize municipal resources.

**ATTACHMENTS:**

None.